

Memorandum



CITY OF DALLAS

DATE April 21, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for April 26, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the April 26, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **10** agenda items; **5** items on this agenda include an M/WBE goal. Of those **5** items, **2** met the goal and **3** exceeded the goal. This agenda includes **5** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
13	\$883,960.00	Construction	32.00%	32.00%	32.00%	\$282,867.20	Meets Goal
14	\$2,033,112.00	Construction	32.00%	32.00%	32.00%	\$650,595.00	Meets Goal
15	\$3,793,207.00	Construction	32.00%	8.00%	36.00%	\$1,365,554.52	Exceeds Goal
24	\$160,248.00	Construction	25.66%*	59.80%	33.23%	\$95,833.00	Exceeds Goal
39	\$500,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE NA Other Services
40	\$175,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE NA Other Services
41	\$873,104.50	Other Services	N/A	N/A	100.00%	\$873,104.50	M/WBE N/A CO-OP
42	\$453,533.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Interlocal Agreement
43	\$1,387,559.58	Other Services	N/A	N/A	N/A	N/A	M/WBE NA Other Services
47	\$13,694,429.80	Other Services	32.00%	32.24%	100.00%	\$13,694,429.80	Exceeds Goal

*This item reflects the previous BID Policy goal.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 11 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	7	63.63%	4	36.36%	11
M/WBE Sub	7	77.77%	2	22.22%	9

Please feel free to contact me or Joyce Williams, Director Small Business Center, if you have any questions or should you require additional information.



Kimberly Bizer Tolbert
 Deputy City Manager

- c: TC Broadnax, City Manager
- Tammy Palomino, Interim City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager
- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



M/WBE Agenda Item Matrix
April 26, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-968 13	\$883,960.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00%	\$282,867.20
Subject:	Authorize the (1) sale of up to 6 Land Transfer Program lots to Sankofa Building Group, LLC, and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) the release of lien for all non-tax City liens, notices, or orders that were filed on up to 6 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 6 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$6,970.49; Revenue Foregone: General Fund \$25,710.35 (see Fiscal Information)		
This contract meets the M/WBE goal.			
Sankofa Building Group, LLC – Local; Workforce – 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-972 14	\$2,033,112.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00%	\$650,595.00
Subject:	Authorize the (1) sale of up to 10 Land Transfer Program lots to Hedgestone Investments, LLC, and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) release of lien for all non-tax City liens, notices, or orders that were filed on up to 10 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 10 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$11,756.69; Revenue Foregone: General Fund \$31,137.43 (see Fiscal Information)		
This contract meets the M/WBE goal.			
Hedgestone Investments, LLC – Local; Workforce – 100.00% Local			



M/WBE Agenda Item Matrix
April 26, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-969 15	\$3,793,207.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	8.00% PF	36.00% IM, PF	\$1,365,554.52
Subject:	Authorize the (1) sale of up to 15 Land Transfer Program lots to BJT Homes, LLC, and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) release of lien for all non-tax City liens, notices, or orders that were filed on up to 15 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 24 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$26,050.35; Revenue Foregone: General Fund \$63,696.66 (see Fiscal Information)		
This contract exceeds the M/WBE goal.			
DALCON CMS, LLC., Local, PF, 8.00% - Carpentry, Finish out			
Invest in South Dallas, LLC., Local, IM, 28.00% - Prime, Framing, GC, Bookkeeping			
BJT Homes, LLC – Local; Workforce – 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-549 24	\$160,248.00	Construction	25.66%*
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	59.80%	This Item 59.80% WMD, BF, PM, HM, WF Overall Item 33.23% PM, BM, HM	\$95,833.00



City of Dallas

M/WBE Agenda Item Matrix April 26, 2023 City Council Agenda

Subject:	Authorize Supplemental Agreement No. 8 to the engineering contract with AECOM Technical Services, Inc. to provide additional engineering services to complete the design of a new street crossing under the Union Pacific Railroad tracks at Herbert Street from Singleton Boulevard to Commerce Street; Muncie Street from Amonette Street to Bataan Street; Amonette Street from Broadway Avenue to Muncie Street; ad Bataan Street from Broadway Avenue to Muncie Street for the West Dallas Gateway Project, Phase II - Not to exceed \$160,248.00, from \$5,710,679.43 to \$5,870,927.43 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Fund)
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.	
This contract exceeds the M/WBE goal.	
Supplemental Agreement No. 8 – 33.23% Overall M/WBE participation	
Berkenbile Landscape Architects, Local, WMD, 0.61% - Urban Design and Landscape Architecture	
K Strategies Group, Local, BF, 0.14% - Public Involvement	
Lim & Associates Inc, Local, PM, 13.67% - Surveying & W/WW Design	
Gorrondonga & Associates, Inc, Local, HM, 1.97% - Surveying in Railroad ROW	
Hayden Consultants Inc, Local, WF, 0.47% - Preliminary Drainage Analysis	
Craig Design Group Inc, Local, WF, 4.69% - Landscape Design	
Alliance Geotechnical Group, Local, BM, 2.39% - Geotechnical	
Gupta & Associates Inc, Local, PM, 1.40% - Electrical Instrumentation and Controls	
JQ Infrastructure LLC, Local, IM, 5.71% - Structural Design	
CP & Y Inc, Non-Local, PM, 2.16% - Subsurface Utility Engineering	
This Item – 59.80% MWBE participation	
Lim & Associates Inc, Local, PM, 3.43% - Surveying & W/WW Design	
Alliance Geotechnical Group, Local, BM, 36.91% - Geotechnical	
Gorrondonga & Associates, Inc, Local, HM, 19.46% - Surveying in Railroad ROW	
AECOM Technical Services – Local; Workforce – 79.00% Local	

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-746 39	\$500,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize (1) the Upskilling Dallas Program in the City of Dallas to re-skill or up-skill City residents who have been disproportionately impacted by the COVID-19 pandemic and/or are members of an eligible low-or moderate-income household; (2) the City Manager to execute two interlocal agreements for a term of two years, approved as to form by the City Attorney, with Dallas College and Dallas County Mental Health and Mental Retardation Center dba Metrocare Services for an amount not to exceed \$125,000 per year, for a total not to exceed amount of \$250,000, respectively; and (3) the allocation of funds for the Upskilling Dallas Program(s) in a total amount not to exceed \$500,000 - Not to exceed \$500,000 - Financing: Coronavirus State and Local Fiscal Recovery Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Dallas College – Local; Workforce - 26.61% Local			
Dallas County Mental Health and Mental Retardation Center dba Metrocare Services - Local; Workforce – 96.00% Local			



M/WBE Agenda Item Matrix
April 26, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-993 40	\$175,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year consultant contract in the amount of \$100,000, with one two-year renewal option in a total amount of \$75,000, as detailed in the fiscal information section, for a compensation study - phase four for the Department of Human Resources - Public Sector Personnel Consultants, Inc., most advantageous proposer of three - Not to exceed \$175,000 - Financing: General Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Public Sector Personnel Consultants, Inc. – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1021 41	\$873,104.50	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	100.00% HF	\$873,104.50
Subject:	Authorize a three-year cooperative purchasing agreement for the acquisition, service maintenance and support of a device threat detection response solution for the Department of Information and Technology Services with Netsync Network Solutions through the Texas Department of Information Resources cooperative agreement - Not to exceed \$873,104.50 - Financing: Coronavirus State and Local Fiscal Recovery Fund (\$282,212.50) and Data Services Fund (\$590,892.00) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements, however, the prime contractor is a certified M/WBE.			
Netsync Network Solutions, Non-Local, HF, 100.00% - Service Maintenance and Support			
Netsync Network Solutions – Non-Local; Workforce – 6.78% Local			



M/WBE Agenda Item Matrix
April 26, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	.0
23-159 42	\$453,533.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year cooperative purchasing agreement for the installation, training, and configuration and maintenance of a vehicle tracking system for the Department of Aviation with Selex ES, Inc. a Leonardo Company through an interlocal agreement with the Dallas/Fort Worth International Airport - Not to exceed \$453,533 - Financing: Aviation Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Interlocal Purchasing Agreements.			
Selex Es, Inc. a Leonardo Company – Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-37 43	\$1,387,559.58	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year service price agreement for Citywide pressure washing, scraping, and sweeping of flat surfaces, pressure washing of vertical surfaces, and pressure washing of vehicles - Texas Power Wash dba Texas Power Wash Pros, LLC, lowest responsible bidder of seven - Estimated amount of \$1,387,559.58 - Financing: General Fund (\$12,203.86), Equipment & Fleet Management Fund (\$1,234,526.40), Aviation Fund (\$71,962.00), Convention and Event Services Fund (\$38,270.00), Dallas Water Utilities Fund (\$16,818.32), and Stormwater Drainage Management Fund (\$13,779.00) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts.			
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.			
Texas Power Wash dba Texas Power Wash Pros, LLC - Non-local; Workforce - 0.00% Local			



M/WBE Agenda Item Matrix
April 26, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-672 47	\$13,694,429.80	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.24%	100.00% HM, WF	\$13,694,429.80
<p>Authorize a construction services contract for (1) a twelve-month master agreement for water and wastewater small services installations in the amount of \$7,799,461.75; (2) the installation of water and wastewater mains at four locations in the amount of \$2,533,711.00 (list attached to the Agenda Information Sheet); and (3) a twelve-month master agreement for water and wastewater main extensions and emergency main installations and relocations at various locations in the amount of \$3,361,257.05 - Total not to exceed \$13,694,429.80 - Omega Contracting, Inc., lowest responsible bidder of two - Financing: Wastewater Construction Fund (\$4,983,909.10), Water Construction Fund (\$4,601,864.40), Wastewater Capital Improvement F Fund (\$3,588,308.90), and ECO (I) Fund (2017 General Obligation Bond Funds) (\$520,347.40)</p>			
<p>This contract exceeds the M/WBE goal.</p>			
<p>Omega Contracting, Local, HM, 67.76% - GC G & G Saw and Seal, Local, HM, 2.37% - Concrete Sawing and Sealing Cowtown Redimix, Non-Local, WF, 10.95% - Concrete Supplier JRB Pipeline Services, LLC, Local, HM, 18.55% - Pipe Subcontractor D. Martinez Surveying, Non-Local, HM, 0.37% - Surveying</p>			
<p>Omega Contracting, LLC – Local; Workforce – 48.00% Local</p>			